Item No. 3b

Meeting Date: May 17, 2016

2016 Tourism Grant Awards



2016 Port Tourism Grants

- The Port of Seattle developed a new co-operative tourism grant program to facilitate tourism development across the state by jointly promoting use of Port facilities.
 - The grant program's objective is to promote visitors to the Pacific Northwest who use the Seattle-Tacoma International Airport, the POS cruise port or marinas.
- Maximum amount applicant can request from POS is \$10,000
 - 50% required match in addition to Port funds

Grant Selection Review Committee

- John Creighton, Port Commissioner
- David McFadden, Managing Director Econ. Development
- Patti Denny, Port International Tourism Manager
- Rosie Courtney, Public Affairs Program Manager
- Kazue Ishiwata, Port Air Service Development Manager

Program Generates Interest

- Received 42 applications from throughout the state
- Over \$300,000 in funding requested (versus \$50,000 available in original budget)
- Review committee selected a total of thirteen recipients
- Based on strong applications received the Port will award \$99,674 total

Tourism Grant Award Locations



42 applications from 14 Counties

Ballard Chamber of Commerce







Visit Ballard!! - \$10K - Website Development including Cruise and Stay

Whidbey & Camano Island Tourism



Visit the Islands!! - \$10K - Participate in International Trade Show

Greater Seattle Business Association



GSBA - \$10K - Promotion Year Round Travel and Brand Work

2016 Tourism Grant Awards

•	Whidbey & Camano Islands Tourism	\$5,000
	 Participate in international tour operator trade show (IPW) 	
•	Visit Kitsap Peninsula	\$10,000
	 Develop dedicated website portal for international visitors 	
•	Ballard Chamber of Commerce	\$10,000
	 Create initial travel website for "all things Ballard" 	
•	Greater Seattle Business Association (GSBA)	\$10,000
	 Development of promotional tools to potential gay travelers 	
•	REACH Museum/Richland Public Facilities Dist.	\$10,000
	 Advertising to impact travelers to new museum 	

Promoting Statewide Tourism

2016 Tourism Grant Awards

•	Three Dollar Bill Cinema	\$2,500
	 Campaign targeting attendance to Seattle Gay Film Festival 	
•	City of Stanwood	\$3,500
	 Creation of new website www.DiscoverPortSusan.com 	
•	Visit Rainier	\$10,000
	 Digital advertising campaign focusing on San Francisco 	
•	Carnation Chamber of Commerce	\$10,000
	 Design and implement website, interactive map, and logo 	
•	Chinatown Int. Dist. Business Improvement Area (CIDBIA)	\$7,100
	 Update website and advertising in WHERE magazine 	

Tourism is an Economic Development Investment

2016 Tourism Grant Awards

•	Wintergrass Music Festival	\$9,574
	 Expand advertising to regional, national & int. markets 	
•	Port of Walla Walla and Visit Walla Walla	\$6,000
	 Targeted online advertising promoting air travel thru SeaTac 	
•	Skamania County Chamber of Commerce	\$6,000
	 Add an itinerary section to existing website 	
•	Total Amount for Grant Awardees	\$99,674

Tourism Grants Create Effective Partnerships